



# FINANCING



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**Mitsubishi Electric Trane HVAC US and Synchrony are pleased to extend the 2022 promotional buydown rates to our contractors now available on eligible sales January 1, 2022 through March 31, 2023.**

**ELITE CONTRACTORS**

UP TO

**6%**

**BUYDOWN**

ON FINANCED SALES\*

## EXCLUSIVE PROMOTION

Financed sales containing **ONLY** Mitsubishi Electric branded equipment are eligible for dealer fee rebates at the rates indicated during the promotional period.

Call your Synchrony Sales Representative at **1-877-891-9803** to learn more!

**PREFERRED CONTRACTORS**

UP TO

**4%**

**BUYDOWN**

ON FINANCED SALES\*

**Buydowns available on 30+ consumer promotions.**

Now is a good time to review your promotion selections and current Mitsubishi Home Design contractor rates in the Business Center merchant portal. Login at [bc.syf.com](https://bc.syf.com) > Administration > Manage Promotions. Rates and available promotions subject to change.

\* See page 2 for Exclusive Promotion Details.



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## EXCLUSIVE PROMOTION DETAILS



- The promotional buydown rates apply only to financed sales which meet Exclusive Promotion guidelines for sales funded with Synchrony on a Mitsubishi-Home Design program merchant number within the promotional period and claimed via the product registration process at [registermehvac.com](http://registermehvac.com) within 30 days of funding.
- This financing offer is exclusively for Mitsubishi Electric (METUS) branded and co-branded equipment and products installed in residential single-family homes. Standard installation supplies and materials as well as IAQ products that are not available for purchase from METUS qualify as long as METUS branded and co-branded products make up the bulk of the financed amount. HVAC equipment brands that compete with METUS branded and co-branded equipment do not qualify for this financing offer. Split tickets also do not qualify for the promotional financing dealer rebates.
- **All sales must fund and post to the cardholder's account during the promotional period of January 1, 2022 to March 31, 2023.** Funded sales received before or after are not eligible for this financing promotion. It is the contractor's responsibility to manage sale to install lead times.
- **Participating contractors must complete the product registration and claim submission process in the [Mitsubishi Electric Contractor Portal](#) or at [registermehvac.com](http://registermehvac.com), including all required fields and paperwork, within 30 days of funding to be eligible for the promotional dealer fee rebates.**
- The following steps are required to submit a claim: **(1)** complete all required fields within the product registration process including the product serial number and the last six digits of the Synchrony cardholder account number, **(2)** submit a copy of the final invoice billed to customer to complete product registration. Best practice is for dealers to have the information available for claims entry. If you do not have the last six digits of the Synchrony cardholder account number when entering a claim, please follow these steps:
  - In Synchrony Business Center as an Admin, go to Sales Tools > Lookup Account Information > select Program Name > enter Name & Phone Number utilized for the Synchrony financing application.
  - If you are having issues finding the cardholder number in Business Center, please call Synchrony Merchant Services at **888-222-2176** > select option 2 > select option 2 again.
- The rebate amount is determined by the total financed amount listed on the Synchrony sales slip and your Residential Program Contractor status at the time of funding. Additional documentation may be required by METUS as part of the promotional rebate claim validation process.
- Residential Program Contractors must be enrolled with Synchrony and fund on their Mitsubishi-Home Design program merchant number to take advantage of this financing promotion.
- Rebate claims submitted and approved are paid directly to the contractor by Synchrony Bank via ACH within 30 days after each month end. In order to receive the promotional rebates set forth above, your merchant account must be open and your company in good standing with Synchrony at the time of the rebate payment.
- METUS and Synchrony Bank reserve the right to change or discontinue this financing promotion at any time without notification.

**Contact your Synchrony sales representative at 1-877-891-9803  
to learn more and discuss your promotional options.**